Foundation Relations has a broad array of experience and approaches for developing strong partnerships with foundations as we seek funding of the University's research, programs, academics, and initiatives. This Partnership continuum encompasses the varied areas of our focus that come into play as we advance ideas to successful outcomes.

## FOUNDATION RELATIONS PARTNERSHIP CONTINUUM

**UNCOVER BUILD & CONNECT DELIVER Relationships Strategy** Results **Foundation** Ideas **Impact** • Share funding opportunities • Track funding trends • Support Young Investigators Conduct funding research for PIs Work with Leadership and Pls • Facilitate dialogue around new ideas • Position visionary solutions to global problems Support interdisciplinary collaborations Build contact networks with foundations and their boards Position leadership and faculty as thought leaders within circles of influence Host site visits and exploratory convenings Coordinate meetings at foundations, from logistics to prepared briefings, to full staffing Advise on proposal development & submission Support research evolution, including scalability · Aid dissemination of results Prepare impact reports and personalized stewardship · Prompt presentation and dialogue around global solutions

